



PyroGenesis Canada Inc. is a world leader in the design, development, fabrication and commercialization of advanced plasma processes. We provide technical and manufacturing expertise, cutting-edge contract research, as well as turnkey process equipment packages to the defense, metallurgical, mining, additive manufacturing (3D printing), oil & gas, and environmental industries.

With a team of experienced engineers, scientists and technicians working out of our Montreal office and 3,800 m² (approx. 40,900 square feet) manufacturing and pilot facility, PyroGenesis maintains its competitive advantage by remaining at the forefront of technology development and commercialization.

The company offers a rewarding work environment, possibilities of promotion and a complete benefits package.

Located in downtown Montreal (Griffintown), we are looking for:

Position Title: Applications Engineer

Tasks and responsibilities:

The role of the Application Engineer is to provide technical support to the business development team and to liaise between the engineering team and the business development team. More specifically, the applications engineer will:

- Evaluate customer needs and propose the most appropriate technical solution
- Respond to technical questions from the customer
- Prepare quotations, proposals and response to Requests for Quotation (RFQ) and Requests for Information (RFI)
- Evaluate technical requirements of call for bids, RFQs and RFIs
- Develop and maintain standard quotation and proposal templates for the company's product and services
- Participate in the bidding process in calls and meetings with the customer
- Prepare preliminary project budgets and schedules, including obtaining price quotes from equipment sub suppliers

Requirements:

- Bachelor of Engineering
- Knowledge of plasma processes, pyrometallurgy, pyrolysis and gasification, incineration, waste-to-energy, gas cleaning an asset
- Excellent writing skills
- 3-5 years in a technical sales role
- Bilingual (written and spoken French and English)

Send resume to: [**careers@pyrogenesis.com**](mailto:careers@pyrogenesis.com)

Job reference #: **P10_1E**

PyroGenesis Canada Inc. thanks all applicants for their interest. However, only those whose background and experience match the requirements of the role will be contacted.

Equal Employment Opportunity

PyroGenesis Canada Inc. is firmly committed to ensuring a positive and professional working environment in which all people are treated with dignity and respect. We aim to provide a fair and consistent method for filling job openings in support of equality of opportunity and cultural diversity within the company.

Message to recruiters:

Please note we do not accept calls from recruitment agencies without prior arrangement.