

PyroGenesis Unveils New Mini − DROSRITETM System; Provides Update on DROSRITETM Business Line.

MONTREAL, QUEBEC (GlobeNewswire – June 25, 2018) - PyroGenesis Canada Inc. (http://pyrogenesis.com) (TSX-V: PYR) (OTCQB: PYRNF), a TSX Venture 50® high-tech company, (the "Company", the "Corporation" or "PyroGenesis") a Company that designs, develops, manufactures and commercializes plasma waste-to-energy systems and plasma torch products, is pleased to announce today the unveiling of its new Mini- DROSRITETM System, and provides herein a general update on its DROSRITETM business line.

Mr. P. Peter Pascali, President and CEO of PyroGenesis, provides this update in the following Q&A format. The questions are for the most part derived from inquiries received from investors, analysts, and potential customers:

Q. For those that are new to the story, could you please describe to us what $DROSRITE^{TM}$ is and some of its many advantages?

A. Most certainly.

PyroGenesis' DROSRITE™ system is a salt-free, cost-effective, sustainable process for maximizing metal recovery from dross, a waste generated in the metallurgical industry. PyroGenesis' patented process avoids costly loss of metal while reducing a smelter's carbon footprint and energy consumption, thereby providing an impressive return on investment.

With metal manufacturers, such as aluminum, being subjected to increased pressure from regulatory authorities to eliminate landfilling of hazardous salt cakes from traditional recovery operations, combined with tight operating margins, PyroGenesis' DROSRITETM system is able to (i) increase metal recovery from waste, without producing any hazardous by-products, while at the same time (ii) reducing operating costs.



Figure 1 - PyroGenesis¹ Drosrite™ System

In short, our DROSRITETM system is (i) salt-free, so no hazardous by-products, (ii) can process the dross cheaper than conventional methods, and (iii) has demonstrated higher metal recovery rates. Who could ask for more?

Click on the link below to watch the DROSRITETM video:

http://www.pyrogenesis.com/products-services/advanced-materials-processing/drosrite/

Q. What is a Mini-DROSRITETM System?

A. It is a system that can process dross in much smaller capacities. The Mini - DROSRITETM System can economically process 500 tons of dross/year as compared to the 3,000-7,500 tons/yr that our current systems are designed for. This smaller system enables us to target thousands of smaller facilities which were not originally in our target market. The price tag of \$600k has a similar payback for clients as our original designs.

Our previously announced second demonstration system will be completed shortly and it is already booked for a paid-for-demonstration in September 2018 for a North America client who has a need for a Mini - DROSRITETM System. If successful, this client has a need for an additional 11 Mini - DROSRITETM Systems.

Q. How big is this market for Dross?

A. We have targeted three (3) main dross streams; aluminum, copper, and zinc, each divided between primary, secondary and casting producers. Presently we are focusing on the three segments within aluminum dross, and we recently announced our expansion into primary zinc production with a paid-for-demonstration in India for such.

	Aluminum	Copper	Zinc
Primary Smelters	> 600,000 TPY*	~	~
Secondary Sector (Recycled <u>Smelters</u>)	1,440,00 TPY*	~	~
Casting <u>Producers</u> (Downstream <u>sector</u>)	960,000 TPY*	~	~

*AlCircle « Aluminum Dross Processing: A global review », 2017 TPY= Metric Tonne Per Year of Dross

Table 1 – Worldwide Dross Production

Our original estimate of the total dross produced was vastly underestimated. It was a conservative calculation derived from world-wide aluminum production figures. We estimated that total aluminum dross produced was between 1.5 - 2 million tonnes per year¹, and that represented a potential market for DROSRITETM systems numbering in the hundreds of units. Based on a recent report in AlCircle "Aluminum Dross Processing: A global review", which references exact dross production, total aluminum dross produced is over 3 million tonnes per year², more than double what we estimated. Combined with the increased market penetration we now have with the Mini-DROSRITETM design, we estimate the market for DROSRITETM to be in the thousands of units and not the hundreds of units we originally estimated.

Q. You mentioned your expansion into Zinc Dross handling. Can you give us an update?

A. Everything is on schedule. Our demonstration system should be on site within two (2) weeks. Demonstrations will begin immediately and last approximately (1) month. Given the price of zinc relative to aluminium (zinc prices are \$1.37/lb compared to aluminium which is \$0.99/lb) we expect the economics to be significantly better than our aluminium DROSRITETM systems.

¹ http://www.world-aluminium.org/statistics/primary-aluminium-production/

² AlCircle « Aluminum Dross Processing: A global review », 2017

Q. With this news and the previously announced paid-for-demonstrations, we would have expected some signed contracts by now. Is the DROSRITETM business line still poised to be a significant contributor in 2018? Is there still a high probability that PyroGenesis will be profitable in 2018 from DROSRITETM system sales alone when combined with backlog?

A. DROSRITETM is certainly poised to be a major contributor in 2018 and we absolutely see it being a significant reason behind profitability.

We fully expected to have additional contracts signed by now, but we are definitely not disappointed with where we are, particularly when taken in context of the full year. Cultural differences, time zones, political unrest and religious holidays have all played their part in negotiations and schedules. An additional unanticipated element is that since we now have a fully operational system in place there have been requests for site visits which, again, take time. Notwithstanding these developments and given the continued demand we have for paid-for-demonstrations, we are confident with respect to the estimates we projected for this business line for 2018 and beyond.

Let us also put these developments in their proper perspective. After our first system was accepted by our client in Q3 2017, we did not expect a second sale until the second half of 2018. Notwithstanding that, we did close our second system sale before the end of 2017, and as such we were significantly ahead of schedule with that estimate.

With respect to future sales, it is hard to estimate with pin point accuracy as we are introducing a new product to the market and have little data to go by, so it is not unreasonable to be off by 3-4 months. However, having said that, we believe that orders should be concluded very shortly. I liken it to trying to estimate when a tidal wave will reach shore. You have a good idea it's coming, you cannot estimate the time exactly, but you do know when it hits there is going to be a lot of water behind it. That is exactly what is happening with DROSRITETM.

Q. Any closing comments?

A. We mentioned in an earlier press release that the important take a way is that the demand for PyroGenesis' DROSRITETM system is gaining traction faster than expected. This is truer today than it was when we first noted it.

Two major breakthrough developments over the last six months which will have a major impact on DROSRITETM revenue streams are (i) PyroGenesis' expansion into zinc recovery, and (ii) today's unveiling of the Mini-DROSRITETM system which opens up the market to thousands of smaller smelters.

Giving the activity in this business line and the economics of a DROSRITETM system, management is currently looking at new business strategies by which they can increase shareholder value outside of being a simple system supplier.

About PyroGenesis Canada Inc.

PyroGenesis Canada Inc. is the world leader in the design, development, manufacture and

commercialization of advanced plasma processes. PyroGenesis provides technical and manufacturing expertise, cutting-edge contract research, as well as turnkey process equipment packages to the defense, metallurgical, mining, additive manufacturing (3D printing), oil & gas, and environmental industries. With a team of experienced engineers, scientists and technicians working out of our Montreal office and 3,800 m² manufacturing facility, PyroGenesis maintains its competitive advantage by remaining at the forefront of technology development and commercialization. Its core competencies allow PyroGenesis to lead the way in providing innovative plasma torches, plasma waste processes, high-temperature metallurgical processes, and technical services to the global marketplace. Its operations are ISO 9001:2008 certified, and have been ISO certified since 1997. PyroGenesis is a publicly-traded Canadian corporation on the TSX Venture Exchange (Ticker Symbol: PYR) and on the OTCQB Marketplace (Ticker Symbol: PYRNF). For more information, please visit www.pyrogenesis.com

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