PyroGenesis Canada Inc.

Condensed
Interim Financial Statements

Three and Nine Months Ended September 30, 2013 and 2012

(Unaudited)

UNAUDITED CONDENSED INTERIM FINANCIAL STATEMENTS

In accordance with National Instrument 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors have not reviewed the unaudited financial statements for the period ended September 30, 2013.

PyroGenesis Canada Inc.

Nine Months Ended
September 30, 2013 and 2012

Contents

PyroGenesis Canada Inc.

Condensed Interim Statement of Financial Position

(Unaudited) At	**September 30, 2013 $**	December 31, 2012 $
Assets		
Current assets		
Cash and cash equivalents	**594,390**	2,195,571
Accounts receivable *[note 4]*	**150,358**	157,013
Sales tax receivable	**75,212**	118,603
Investment tax credits receivable *[note 5]*	**34,468**	254,550
Inventory for resale	**181,796**	-
Prepaid expenses	**94,593**	69,391
Total current assets	**1,130,817**	2,795,128
Property and equipment *[note 6]*	**1,865,572**	1,852,845
Intellectual property *[note 7]*	**4,540,091**	5,587,896
Total assets	**7,536,480**	10,235,869
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities *[note 8]*	**1,281,258**	1,959,309
Current portion of obligation under finance lease	**2,763**	2,763
Billings in excess of costs and profits on uncompleted contracts	**2,639,967**	2,269,440
Loans - other *[note 10]*	**897,830**	-
Total current liabilities	**4,821,818**	4,231,512
Non-current liabilities		
Obligation under finance lease	**6,833**	8,896
Loans - other *[note 10]*	**7,561,500**	8,449,772
Total liabilities	**12,390,151**	12,690,180
Shareholders' equity *[note 11]*		
Common shares	**12,249,527**	12,249,527
Warrants	**1,497,948**	1,497,948
Contributed surplus	**2,108,498**	1,663,090
Other equity	**24,844**	24,844
Deficit	**(20,734,488)**	(17,889,720)
	(4,853,671)	(2,454,311)
	7,536,480	10,235,869

Approved on behalf of the board:

…"P. Peter Pascali"…………………………P. Peter Pascali

…"Alan Curleigh"… ………………………Alan Curleigh

PyroGenesis Canada Inc.

Condensed Interim Statement of Comprehensive Loss

(Unaudited)

	Three months Ended September 30		Nine Months Ended September 30	
	2013 **$**	2012 $	**2013** **$**	2012 $
Revenue	**1,394,255**	516,595	**3,877,216**	2,101,735
Cost of sales and services	**(1,168,061)**	(1,121,276)	**(3,294,310)**	(3,652,438)
Gross margin	**226,194**	(604,681)	**582,906**	(1,550,703)
Expenses				
Selling, general and administrative	**1,013,214**	1,041,685	**3,021,782**	3,093,902
Research and development *(note 5)*	**35,382**	-	**129,204**	-
Financing charges	**94,202**	96,392	**279,557**	334,503
	1,142,798	1,138,077	**3,430,543**	3,428,405
Loss from operations	**(916,604)**	(1,742,758)	**(2,847,637)**	(4,979,108)
Other income	**1,448**	177	**2,869**	10,115
Total comprehensive loss	**(915,156)**	(1,742,581)	**(2,844,768)**	(4,968,993)
Basic and fully diluted loss per share	**$(0.014)**	$(0.027)	**$(0.045)**	$(0.080)
Weighted average number of common shares outstanding – basic and diluted	**63,538,649**	63,538,649	**63,538,649**	62,090,909

PyroGenesis Canada Inc.

Condensed Interim Statement of Changes in Deficiency

(Unaudited)
Nine months ended September 30

	Number of Class A common shares	Class A common shares $	Warrants $	Contributed surplus $	Other equity $	Deficit $	Total equity $
Balance - January 1, 2013	**63,538,649**	**12,249,527**	**1,497,948**	**1,663,090**	**24,844**	**(17,889,720)**	**(2,454,311)**
Share based payment	-	-	-	445,408	-	-	445,408
Comprehensive loss during the period	-	-	-	-	-	(2,844,768)	(2,844,768)
Balance – September 30, 2013	**63,538,649**	**12,249,527**	**1,497,948**	**2,108,498**	**24,844**	**(20,734,488)**	**(4,853,671)**
Balance - January 1, 2012 (restated)	**59,114,094**	**10,596,651**	**110,306**	**711,035**	**30,966**	**(12,080,585)**	**(631,627)**
Issuance of common shares *(Note 11(ii))*	4,424,555	3,539,644	-	-	-	-	3,539,644
Fair value warrants *(Note 11(ii))*	-	(1,332,234)	1,332,234		-	-	-
Brokers' fees - cash payment *(Note11 (ii))*	-	(234,000)	-	-	-	-	(234,000)
Additional legal fees *(Note 11(ii))*	-	(137,239)	-	-	-	-	(137,239)
Additional agent fees *(Note 11(ii))*	-	(127,887)	-	-	-	-	(127,887)
Broker warrants *(Note 11(ii))*	-	(55,408)	55,408	-	-	-	-
Share based payment	-	-	-	868,709	-	-	868,709
Repayment of convertible FIER loan	-	-	-	-	(6,122)	-	(6,122)
Comprehensive loss during the period	-	-	-	-	-	(4,968,993)	(4,968,993)
Balance – September 30, 2012	**63,538,649**	**12,249,527**	**1,497,948**	**1,579,744**	**24,844**	**(17,049,578)**	**(1,697,515)**

PyroGenesis Canada Inc.

Condensed Interim Statement of Cash Flows

(Unaudited)

	Three months Ended September 30		Nine Months Ended September 30	
	2013	2012	**2013**	2012
	$	$	**$**	$
Cash flows provided (used) by				
Operating activities				
Comprehensive loss	**(915,156)**	(1,742,581)	**(2,844,768)**	(4,968,993)
Items not requiring an outlay of cash:				
Expenses paid through issuance of options	**149,783**	451,664	**445,408**	868,709
Amortization of property and equipment	**46,044**	62,890	**139,838**	188,670
Amortization of licenses	**349,268**	349,268	**1,047,805**	1,047,805
	(370,061)	(878,759)	**(1,211,717)**	(2,863,809)
Net changes in non-cash operating working capital items *(note 12)*	**416,987**	1,501,890	**(244,394)**	2,302,329
	46,926	623,131	**(1,456,111)**	(561,480)
Investing activities				
Purchase of machinery and equipment	**(93,506)**	(191,203)	**(152,565)**	(425,032)
Financing activities				
Decrease in bank indebtedness	**-**	-	**-**	(240,000)
Repayment of obligation under finance lease	**(692)**	-	**(2,063)**	-
Increase in loans – other	**32,876**	-	**-**	-
Repayment of loans – other	**-**	(25,933)	**9,558**	(301,030)
Repayment of long-term debt	**-**	-	**-**	(976,396)
Proceeds from equity issues	**-**	-	**-**	3,508,678
Costs related to short form prospectus	**-**	-	**-**	(361,887)
	32,184	(25,933)	**7,495**	1,629,365
Increase (decrease) in cash	**(14,396)**	405,995	**(1,601,181)**	642,853
Cash and cash equivalents - beginning of period	**608,786**	718,254	**2,195,571**	481,396
Cash and cash equivalents - end of period	**594,390**	1,124,249	**594,390**	1,124,249

1. Nature of operations and going concern disclosure

(a) Nature of operations

PyroGenesis Canada Inc. (the "Company") was formed by the amalgamation of PyroGenesis Canada Inc. with Industrial Growth Income Company ("IGIC") on July 11, 2011. The Company owns patents of advanced waste treatment systems and plasma technology, and provides such systems as well as engineering services to its clients. The Company is domiciled at 1744 William Street, Suite 200, Montreal, Quebec. The Company is publicly traded on the TSX Venture Exchange under the Symbol "PYR". These financial statements were approved and authorized for issuance by the Board of Directors on November 26, 2013.

(b) Going concern

These financial statements have been prepared on the going concern basis, which presumes that the Company will be able to realize its assets and discharge its liabilities in the normal course of business for the foreseeable future.

The Company has incurred substantial recurring losses to date $2,844,768 in 2013 and has an accumulated deficit of $20,734,488 at September 30 2013. In addition, the Company's current liabilities exceed its current assets as at September 30, 2013 in the amount of $3,691,001.

These conditions indicate the existence of a material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern.

In the future, it may be necessary for the Company to raise additional capital to fund its operations and continued development and introduction of new products to its family of products. To date, the Company has raised financing through successive issuances of equity. There is no certainty that the Company will continue to raise additional financing or expand its sales to fund its operations.

The financial statements have been prepared on a going concern basis and do not include any adjustments to the amounts and classifications of the assets and liabilities that might be necessary should the Company be unable to achieve its plan and continue in business. If the going concern assumption were not appropriate for these financial statements then adjustments would be necessary to the carrying value of assets and liabilities, the reported expenses and the statements of financial position classifications used. The impact on the financial statements could be material.

2. Basis of preparation

(a) Statement of compliance:

These condensed interim financial statements of the Company have been prepared in accordance with International Accounting Standard ("IAS") 34 Interim Financial Reporting. These condensed interim financial statements do not include all of the necessary information required for full annual financial statements in accordance with IFRS and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2012.

(b) Functional and presentation currency

These interim financial statements are presented in Canadian dollars, which is the Company's functional currency.

2. Basis of preparation (continued)

(c) Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following item in the statements of financial position:

- Financial instruments classified as fair value through profit or loss and available for sale are measured at fair value.

3. Significant accounting policies

The accounting policies applied by the Company in these condensed interim financial statements are the same as those applied by the Company in its financial statements as at and for the year ended December 31, 2012, except for the following new accounting pronouncements:

Adoption of new and revised standards

On January 1, 2013, the Company adopted the new or amended IFRS and Interpretations of IFRS ("Interpretations") that are mandatory for application from that date. Changes to the Company's accounting policies have been made as required, in accordance with the transitional provisions in the respective IFRS and Interpretations. The adoption of these new or amended IFRS and Interpretations did not result in substantial changes to the Company's accounting policies and had no material effect on the amounts reported for the current or prior financial years, except as disclosed below:

IAS 1 Presentation of Financial Instruments

The amendment to IAS 1, issued June 2011, requires items in other comprehensive income and their related income tax effects to be grouped on the basis of whether they may subsequently be reclassified to profit or loss. The amendment will only affect disclosure and is effective for annual periods beginning on or after July 1, 2012. The adoption of this new standard did not result in any changes to the condensed interim financial statements.

IFRS 11 Joint arrangements

IFRS 11, issued in May 2011, classifies joint arrangements as either joint operations or joint ventures based on the contractual rights and obligations of the arrangement rather than its legal form. Joint venturers use the equity method to account for their interest in the joint venture as proportionate consolidation is no longer permissible. Joint operators recognize and measure the relevant assets, liabilities, income and expenses based on applicable IFRSs, in relation to their interest in the arrangement. The standard, which supersedes IAS 31 Joint ventures and SIC 13 Jointly controlled entities – Non-monetary contributions by venturers, is effective for annual periods beginning on or after January 1, 2013. The adoption of this new standard did not result in any changes to the condensed interim financial statements.

IFRS 12 Disclosures of interests in other entities

IFRS 12, issued in May 2011, contains enhanced disclosure requirements for interests in other entities, including subsidiaries, joint arrangements, associates and unconsolidated structured entities. It replaces the disclosure requirements in existing IAS 27 Consolidated and separate financial statements, IAS 28 Investments in associates and IAS 31 Interests in joint ventures. The standard is effective for annual periods beginning on or after January 1, 2013. The adoption of this new standard did not result in any changes to the condensed interim financial statements.

3. Significant accounting policies (continued)

IFRS 13 Fair value measurement

IFRS 13, issued in May 2011, redefines fair value to emphasize that it is a market-based measurement, not an entity-specific measurement. It also provides a single framework for measuring fair value and applies, with limited exceptions, when another standard permits or requires fair value measurement. In addition, IFRS 13 requires specific disclosures about fair value measurement. The standard is effective for annual periods beginning on or after January 1, 2013. The adoption of this new standard did not result in any changes to the condensed interim financial statements.

4. Accounts receivable

Accounts receivable are carried on the statements financial position net of an allowance for doubtful accounts. This provision is established based on the Company's best estimates regarding the ultimate recovery of balances for which collection is uncertain. Uncertainty of ultimate collection may become apparent from various indicators, such as a deterioration of the credit situation of a given client and delay in collection beyond the contractually agreed upon payment terms. Management regularly reviews accounts receivable, monitors past due balances and assesses the appropriateness of the allowance for doubtful accounts. The provision at September 30, 2013 was 103,461 (2012 - $nil).

Details of accounts receivable, net of allowances were as follows:

	September 30, 2013 **$**	December 31, 2012 $
1 – 30 days	**65,062**	28,610
30 – 60 days	**4,335**	8,856
61 – 90 days	**2,197**	10,702
Greater than 90 days	**625**	8,827
Total	**72,219**	56,995
Receivable from joint operator	**78,139**	74,487
Other receivable	**-**	25,531
Total accounts receivable	**150,358**	157,013

5. Investment tax credits receivable

During the three and nine month period ending September 30, 2013, research and development tax credits in the amount of $82,541 and $102,241 respectively (2012 - $41,259 and $119,061) have been included as a reduction of $60,663 and $153,193 respectively (2012 - $143,321 and $396,871) of related research and development expenses. Included in the three and nine month period ended September 30, 2013, is $72,573 of a recovery of tax credits received in excess of the amount previously recorded. Related research and development expenses qualifying for research and development tax credits are captured in either Cost of sales and services or in the separate Research and development account, depending on the nature of the project.

PyroGenesis Canada Inc.

Notes to Condensed Interim Financial Statements

(Unaudited)
For the nine months ended September 30, 2013

6. Property and equipment

	Computer hardware $	Computer software $	Machinery $	Computer hardware under finance lease $	Torch asset under construction $	Leasehold improve-ments $	Equipment under finance lease $	Total $
Cost:								
Balance at January 1, 2013	131,735	203,114	1,545,260	25,859	925,417	67,903	14,326	2,913,614
Additions	5,153	4,716	-	-	142,696	-	-	152,565
Disposals	-	-	-	-	-	-	-	-
Balance at September 30, 2013	136,888	207,830	1,545,260	25,859	1,068,113	67,903	14,326	3,066,179
Accumulated amortization:								
Balance at January 1, 2013	(109,681)	(167,163)	(750,674)	(25,859)	-	(2,865)	(4,527)	(1,060,769)
Amortization	(7,174)	(12,653)	(115,216)	-	-	(3,374)	(1,421)	(139,838)
Disposals	-	-	-	-	-	-	-	-
Balance at September 30, 2013	(116,855)	(179,816)	(865,890)	(25,859)	-	(6,239)	(5,948)	(1,200,607)
Net book value	20,033	28,014	679,370	-	1,068,113	61,664	8,378	1,865,572

	Computer hardware $	Computer software $	Machinery $	Computer hardware under finance lease $	Torch asset under construction $	Leasehold improve-ments $	Equipment under finance lease $	Total $
Cost:								
Balance at January 1, 2012	129,370	202,883	1,545,260	25,859	419,115	-	-	2,322,487
Additions	2,365	231	-	-	506,302	67,903	14,326	591,127
Disposals	-	-	-	-	-	-	-	-
Balance at December 31, 2012	131,735	203,114	1,545,260	25,859	925,417	67,903	14,326	2,913,614
Accumulated amortization:								
Balance at January 1, 2012	(92,603)	(131,328)	(552,028)	(25,859)	-	-	-	(801,818)
Amortization	(17,078)	(35,835)	(198,646)	-	-	(2,865)	(4,527)	(258,951)
Disposals	-	-	-	-	-	-	-	-
Balance at December 31, 2012	(109,681)	(167,163)	(750,674)	(25,859)	-	(2,865)	(4,527)	(1,060,769)
Net book value	22,054	35,951	794,586	-	925,417	65,038	9,799	1,852,845

7. Intellectual property

Intangible assets are made up of licenses as follows:

2013	**Intellectual property $**
Cost:	
Balance at September 30, 2013	**8,409,051**
Accumulated amortization:	
Balance at January 1, 2013	**(2,821,155)**
Amortization	**(1,047,805)**
Balance at September 30, 2013	**(3,868,960)**
Net book value	**4,540,091**

2012	Intellectual property $
Cost:	
Balance at December 31, 2012	8,409,051
Accumulated amortization:	
Balance at January 1, 2012	(1,424,082)
Amortization	(1,397,073)
Disposals	-
Balance at December 31, 2012	(2,821,155)
Net book value	5,587,896

On March 19, 2011, intellectual property and know-how was sold to PyroGenesis for $14,280,000 by a company controlled by the Company's controlling shareholder and will be payable in equal monthly instalments of $40,000 without interest. The payments commence on April 1, 2011 until December 31, 2040. The fair market value of this intellectual property was valued at $8,100,000 based on an independent external valuation. Prior to the purchase of the intellectual property, the Company carried the license related to this know-how for a carrying value of $463,574. The $7,636,426 represents the additional value attributed to the licenses as a result of the licenses becoming a part of the intellectual property acquired by the Company.

The intellectual property and know-how is being amortized on a straight line basis over it's remaining useful life, on March 19, 2011, of 5.79 years which represents the remaining useful life of the licenses at the time of purchase.

8. Accounts payable and accrued liabilities

	September 30, 2013 $	December 31, 2012 $
Accounts payable trade	**252,893**	592,215
Accrued liabilities	**475,962**	811,276
Accounts payable to a company under common control	**51,825**	51,625
Accounts payable - shareholder	**83,532**	149,213
Accounts payable - trust beneficially owned by the shareholder	**88,935**	137,489
Accounts payable - joint operator	**328,111**	217,491
	1,281,258	1,959,309

9. Joint operations

In 2011, PyroGenesis entered into an agreement with another company to share costs, benefits and risks associated with the development of a pilot plasma destruction unit.

PyroGenesis has a 50% share in the joint operations. The activities to date have been the design, construction, assembly, commissioning and testing of the pilot plasma destruction unit which is included in property and equipment in Note 6.

10. Loans - other

	2013 $	2012 $
Balance of sale - company controlled by a shareholder (i)	**7,882,951**	7,889,861
Amounts payable - trust beneficially owned by the shareholder (ii)	**376,379**	359,911
Promissory note payable - company controlled by a shareholder (iii)	**200,000**	200,000
	8,459,330	8,449,772
Current portion	**897,830**	-
	7,561,500	8,449,772

(i) Due to – company under common control is payable in monthly instalments of $40,000 from April 1, 2011 until December 31, 2040 with interest at an implicit rate of 4.753% per annum. The implicit rate of interest is based on the present value of the cash flows at the time of sale having the same value as the intellectual property which were transferred to the Company in a transaction described in Note 7. The fair value of the intellectual property was based on an external independent valuation. During 2012, the $40,000 monthly instalments were not paid.

On February 1, 2012, the Company signed an amending agreement to amend the terms and conditions of the due to – company under common control. Based on the new agreement, payment for the period starting February 1, 2012 and ending February 1, 2013 has been postponed to March 31, 2014 except for a payment of $130,000 to be made on or before March 31, 2013.

10. Loans – other (continued)

Furthermore, each instalment for the period starting on March 1, 2013 and ending on March 1, 2014 will be reduced to $20,000 and the balance of each of these instalments will become due and payable on March 30, 2014.

During the period that the installment payments were not made or partially made, the unpaid portions of the $40,000 monthly payments were added back due to Balance of sale-company controlled by a shareholder. The capitalized amounts were $496,591 for the year ended December31, 2012, and $556,591 for the nine months ended September 30, 2013.

However, in the event of any change with the Company that would be considered a material change by the directors, any and all outstanding amounts will become immediately due and payable on date of the material change.

(ii) Amounts payable - trust beneficially owned by the shareholder, bears interest at 6% and is repayable on October 1, 2014 unless there is a change with the Company that would be considered a material change by the directors, in which case all outstanding amounts will become immediately due and payable on the date of the material change.

(iii) Promissory note payable - company under common control is unsecured, non-interest bearing, and is due March 31, 2014.

11. Shareholders' equity

Authorized:

The Company is authorized to issue an unlimited number of Class A common shares without par value.

The Company has a stock option plan authorizing the Board of Directors to grant options to directors, officers, employees and consultants to acquire common shares of the Company at a price computed by reference to the closing market price of the shares of the Company on the business day before the Company notifies the stock exchanges of the grant of the option. The number of shares which may be granted to any one person shall not exceed 5% (2% for consultants) of total share capital over a twelve month period.

Issues during 2013:

(i) On May 30, 2013, 100,000 options with an exercise price of $0.22 per share were granted. These options vest over one year starting on the date of grant. The value of each option under the Black Scholes pricing model is $0.073 for a total fair value of $7,300. The following assumptions under the Black Scholes model were used to arrive at the fair value:

Risk free interest rate	1.41%
Expected volatility	136%
Expected dividend yield	nil
Expected life	5 years
Exercise price	$0.22
Forfeiture rate	5%

11. Shareholders' equity (continued)

Issues during 2012:

(ii) On March 29, 2012, the Company completed an equity offering for a total of 4,424,555 Class A common shares at a price of $0.80 per share for net proceeds of $3,040,518 after a cash commission paid to the agents of $234,000, additional agent fees of $127,887 and legal fees of $137,239. Each unit is comprised of one Class A common share of the Company and one common share purchase warrant. Each warrant will entitle the holder to purchase one common share at a price of $1.20 per Class A common share which can be exercised until March 29, 2015.

In accordance with the Black Scholes pricing model, the Company has allocated a value of $0.301 to the warrants for a total cost of $1,332,234 which has been credited to warrants. The following assumptions under the Black Scholes model were used to arrive at fair value:

Risk free interest rate	1.31%
Expected volatility	127%
Expected dividend yield	nil
Expected life	3 years

On closing, the agents received 309,719 warrants at a price of $0.80 which can be exercised until March 29, 2013.

In accordance with the Black Scholes pricing model, the Company has allocated a value of $0.179 to the warrants for a total cost of $55,408 which has been credited to warrants. The following assumptions under the Black Scholes model were used to arrive at fair value:

Risk free interest rate	1.07%
Expected volatility	128%
Expected dividend yield	nil
Expected life	1 year

(iii) On March 30, 2012, the broker warrants issued with the private placement that occurred on March 30, 2011 expired.

11. Shareholders' equity (continued)

Stock Option Plan

The option activity, under the share option plan and information concerning outstanding and exercisable options, is as follows:

	Options issued	Weighted Average exercise price $
Balance – December 31, 2012	**4,576,000**	**$0.27**
Options granted	**100,000**	**$0.22**
Balance – September 30, 2013	**4,676,000**	**$0.27**

As at September 30, 2013, the outstanding options, as issued under the stock option plan to directors, officers, employees and consultants for the purchases of one common share per option, are as follows:

Granted	Exercisable	Weighted averaged exercise price	Expiry date
550,000	165,000	$0.80	July 2016
550,000	155,000	$0.175	September 2017
210,000	76,000	$0.15	September 2017
3,266,000	802,100	$0.21	November 2017
100,000	50,000	$0.22	May 2018
4,676,000	1,248,100	$0.27	

Warrants

At September 30, 2013, the following exercisable warrants were outstanding:

	Issued	Exercisable	Weighted average exercise price
Balance – December 31, 2012	**4,734,274**	**4,734,274**	**$1.17**
Expired	(4,734,274)	(4,734,274)	
	Nil	**Nil**	

12. Supplemental disclosure of expenses and cash flow information

(i) Net changes in non-cash components of operating working capital

	Three months ended September 30		Nine months ended September 30	
	2013 **$**	2012 $	**2013** **$**	2012 $
Decrease (increase) in:				
Accounts receivable	**1,082,010**	646,240	**6,655**	985,242
Sales tax receivable	**61,362**	(64,131)	**43,391**	(7,915)
Investment tax credits receivable	**63,903**	(41,259)	**220,082**	1,544,587
Inventory for resale	**23,609**		**(181,796)**	
Prepaid expenses	**(17,102)**	(17,669)	**(25,202)**	(51,887)
Increase (decrease) in:				
Accounts payable and accrued liabilities	**(231,873)**	238,686	**(678,051)**	(412,258)
Billings in excess of costs and profits on uncompleted contracts	**(564,922)**	740,023	**370,527**	244,560
	416,987	1,501,890	**(244,394)**	2,302,329

13. Other information

The Company is exposed to gains and losses as a result of foreign currency exchange fluctuations. Included in cost of sales and services is a foreign exchange loss of $17,237 and a gain of $14,564 for the three and nine month period ended September 30, 2013 respectively (2012 – a foreign exchange loss of $10,033 and $12,088 respectively).

During the three and nine month period ended September 30, 2013, the Company recorded salary expenses of $801,949 and $2,415,276 respectively (2012- $445,470 and $2,070,896 respectively).

The Company generates revenues internationally. During the three and nine months ended September 30, 2013, revenues were derived from the following key markets respectively: Canada $44,349 and $132,725, USA $1,278,066 and $2,765,826, Africa $13,500 and $732,479, Vietnam $58,340 and $241,686 and other countries $0 and $4,500. During the three and nine months ended September 30, 2012, revenues were derived from the following key markets respectively: Canada ($166,434) and $652,911, USA $305,230 and $973,023, Africa $171,151 and $258,238, Asia $206,648 and $206,648 and other $Nil and $10,915.
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14. Related party transactions

During the three and nine month period ended September 30, 2013, rent was charged by a trust of which at least one of the trustees and beneficiaries is a shareholder and director of the Company in the amount of $27,008 and $80,895 respectively (2012 - $26,626 and $86,055). A balance due of $88,935 (2012 - $157,565) is included in accounts payable and accrued liabilities.

During the three and nine month period ended September 30, 2013, interest on long-term debt was charged by a trust of which at least one of the trustees and beneficiaries is a shareholder and director of the company in the amount of $5,562 and $16,468 respectively (2012 - $5,240 and $15,490). The balance of interest on long-term debt that has not been paid of $96,296 (2012 - $79,829) is included in loans - other.

During the three and nine month period ended September 30, 2013, interest on long-term debt was charged by a company under common control in the amount of $94,202 and $279,557 respectively (2012 - $88,827 and $267,572).

During the three and nine month period ended September 30 2013, salaries to key management personal amounted to $194,569 and $578,569 respectively (2012 - $92,438 and $317,885).

During the three and nine month period ended September 30, 2013, fees of $36,000 and $87,506 respectively were charged by directors (2012 - $17,000 and $61,522). A balance of nil (2012 - nil) is included in accounts payable and accrued liabilities.

During the three and nine month period ended September 30, 2013, rent of nil and nil (2012 - $99,000 and $276,200) was charged by a company under common control. A balance due of $nil (2012 - nil) is included in accounts payable and accrued liabilities.

These transactions are in the normal course of business and are measured at the exchange amount which is the amount of consideration established and agreed to by the related parties.

15. Credit risk

Risk management

The company generates revenues from customers in North America. The company performs credit evaluations of customers and generally does not require collateral. Allowances are maintained for potential losses. It is reasonably possible that the actual amount of loss, if any, incurred on accounts receivable will differ from management's estimate.

One customer made up 35% trade receivables and two other customers each made up 18% of trade receivables (2012 - one customer made up 69% of trade receivables).

During the nine month period ended September 30 2013, one customer made up 69% of revenues from operation and a second customer made up 11% (2012 - one customer made up 45%, and the Joint operator made up 20%).

16. Comparative figures

The comparative financial statements have been reclassified from statements previously presented to conform to the presentation adopted in the current year.